

FIG. 1

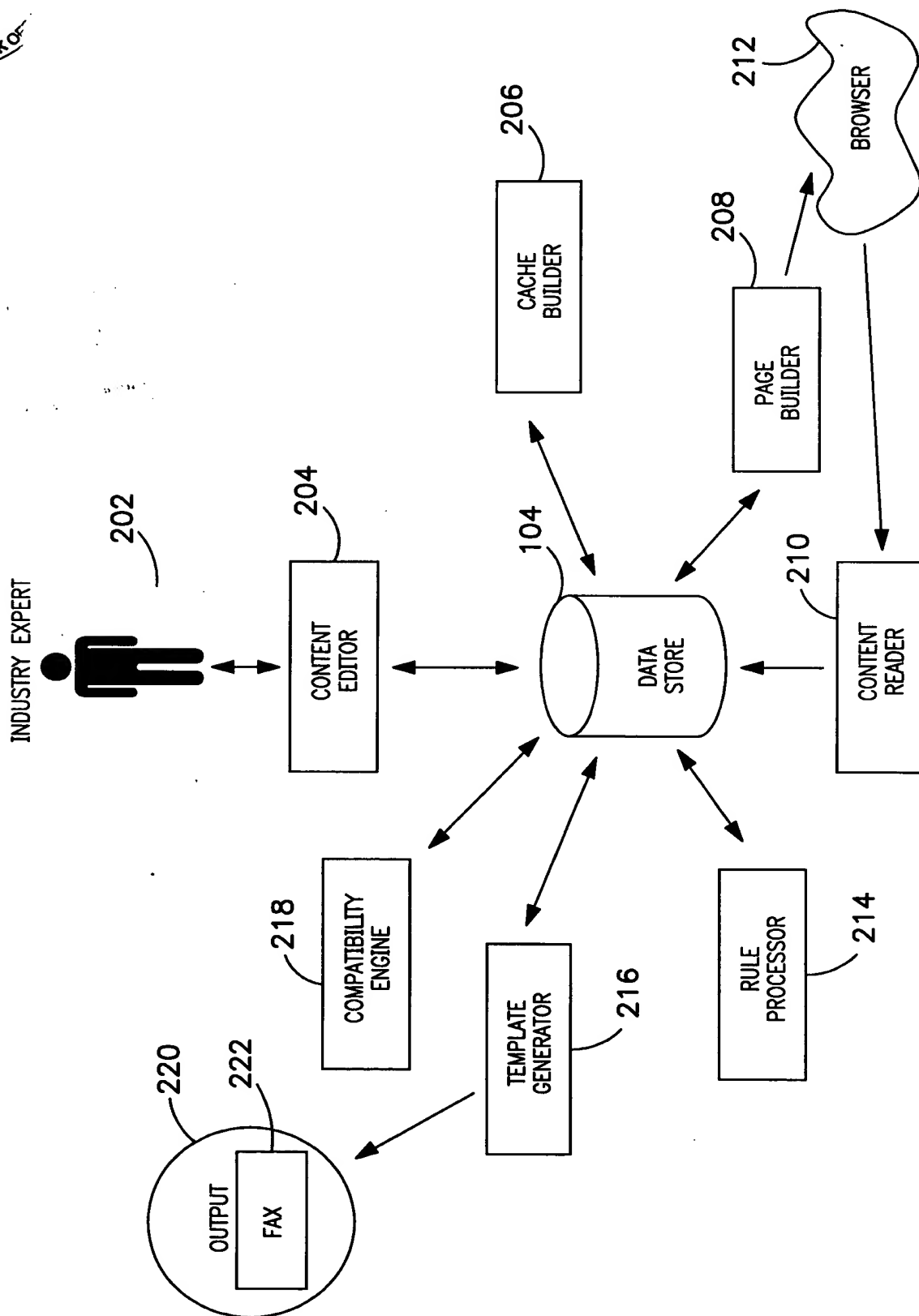


FIG. 2A

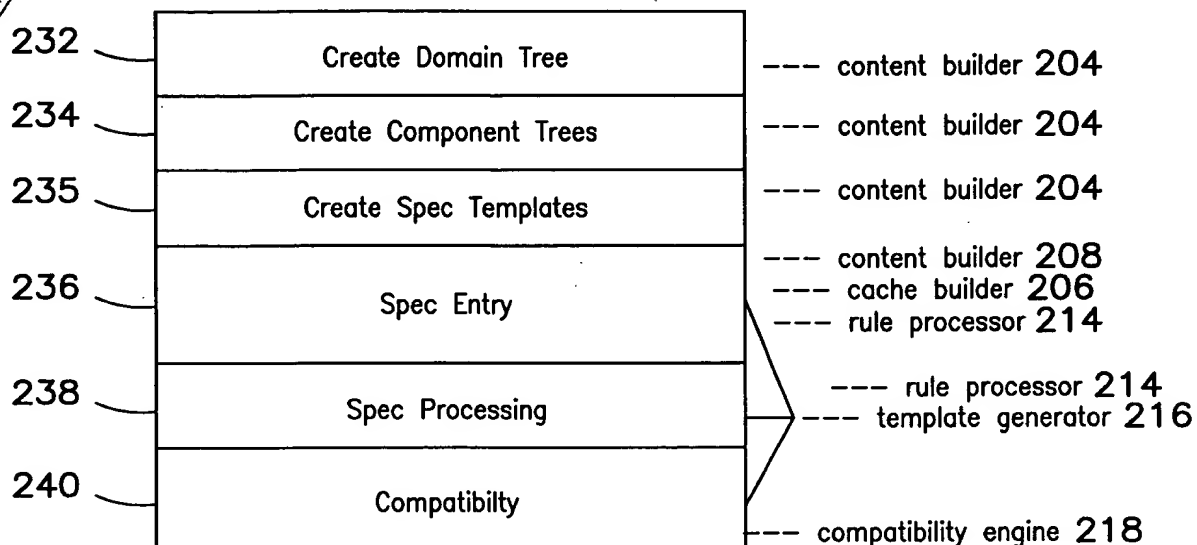


FIG. 2B

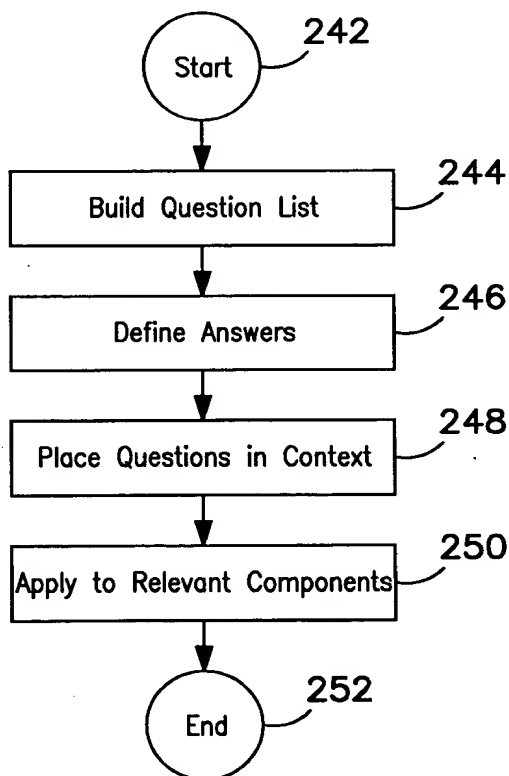


FIG. 2C

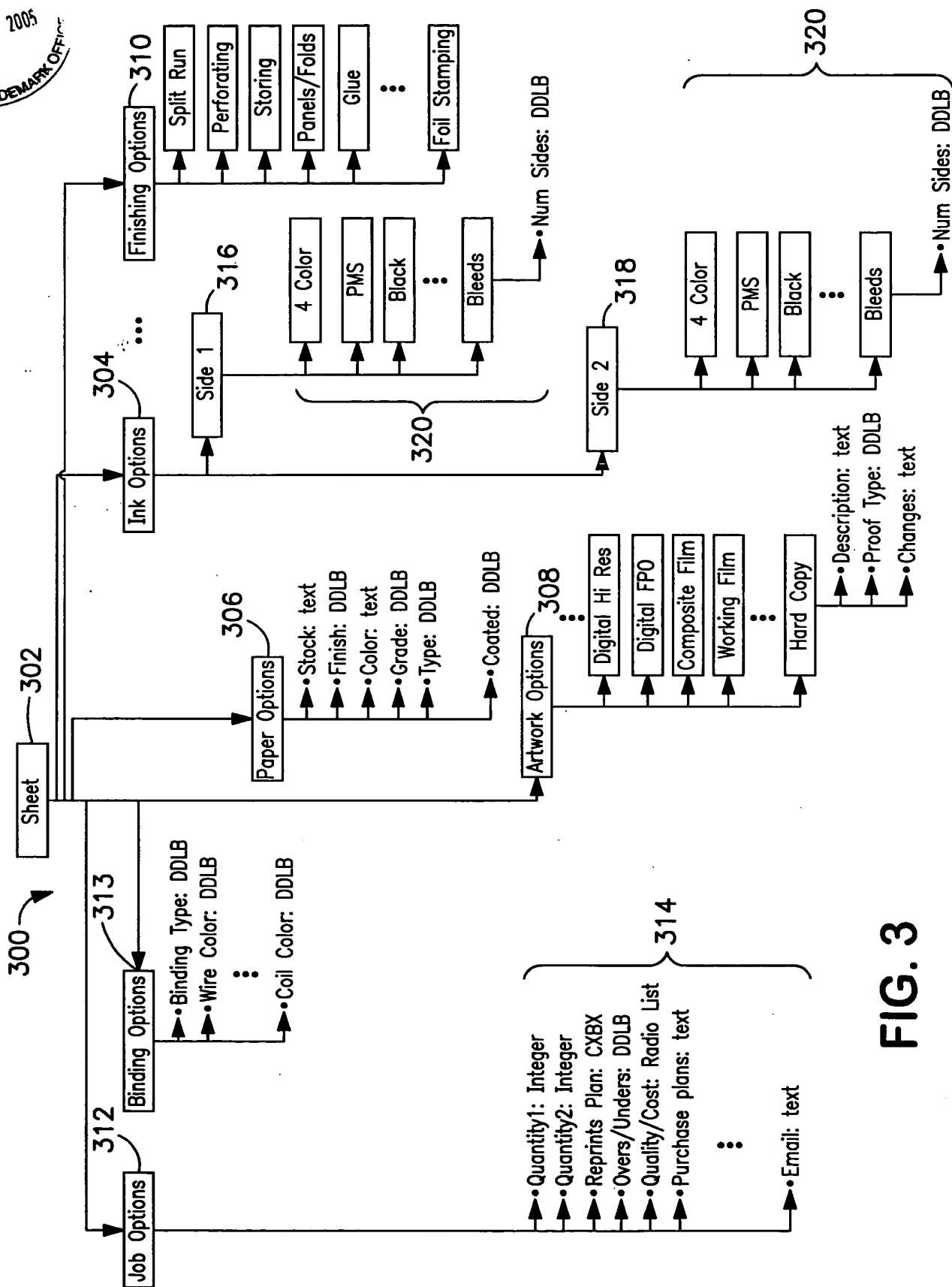


FIG. 3

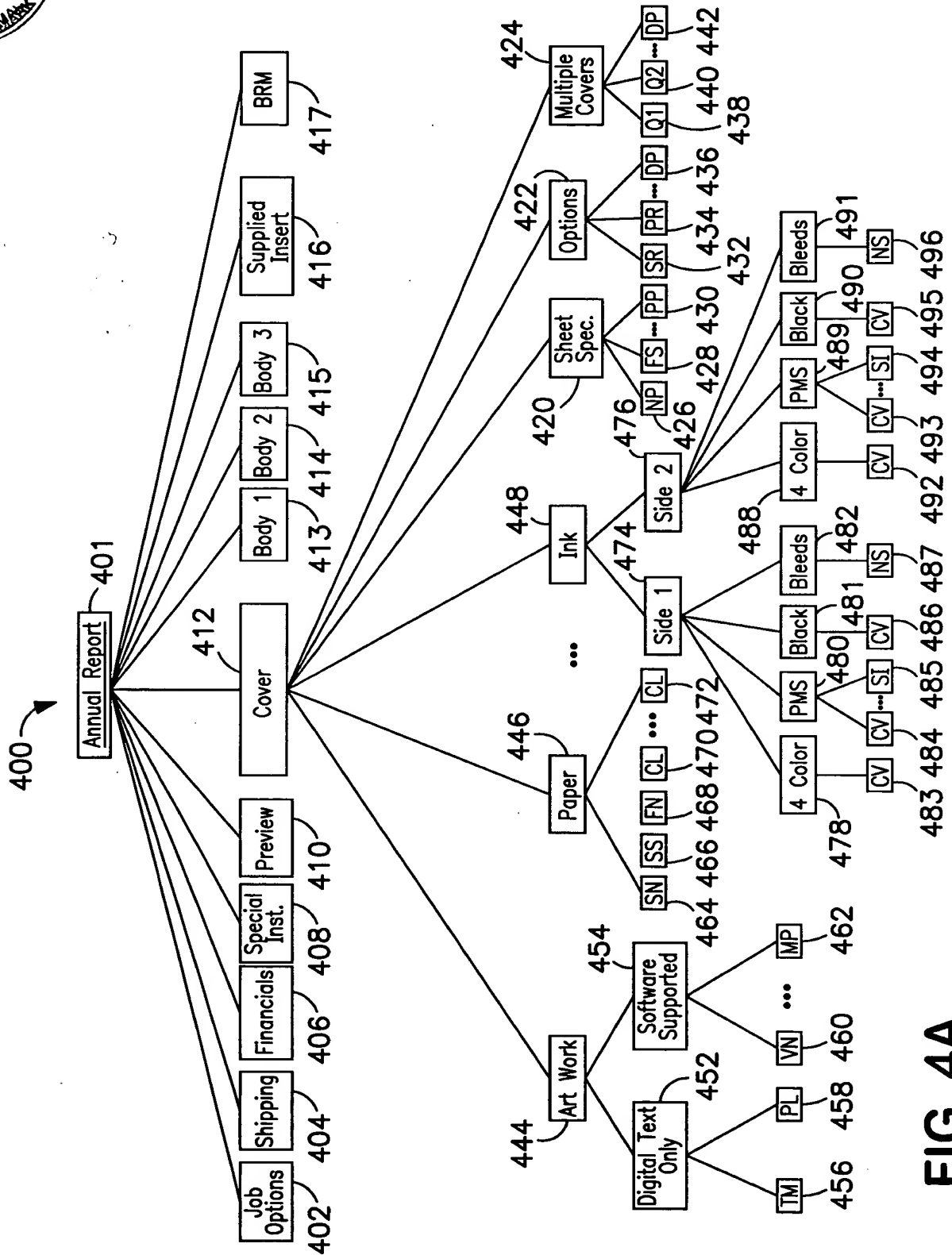
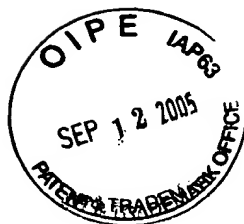


FIG. 4A



Spec Name:	Annual - Report		437
File Under:	Form Testing - DO NOT SUBMIT RFQs		
Start Date:		End Date:	
Limit Access:	<input type="checkbox"/>	Add to My Page:	<input type="radio"/> Yes <input checked="" type="radio"/> No
429 {	# of Bodies:	3	419
	# of Supplied Inserts:	1	421
	# of Dbl. Panel B/Cards Inserts:	0	423
	# of BRC/BRM Inserts:	1	425
	# of Single Panel B/Cards:	0	427
OK		Cancel	

* Indicates Required Information

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FIG. 4B

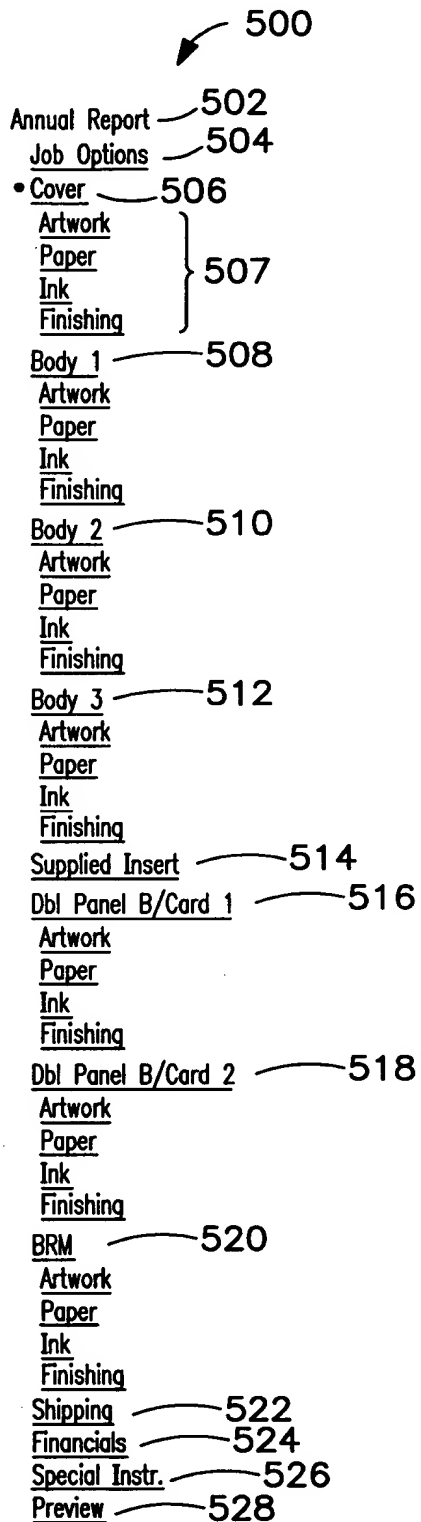


FIG. 5



600

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SourceFinder / Project Mgmt / Budgeting / Requisitioning / Specing. / RFQ Mgmt / Vendor Analysis / P.O. Mgmt / Resources	
Annual Report — 604 Job Options — 606 Cover — 608 Artwork — 611 • Paper — 612 Ink — 613 Finishing Body — 610 Artwork Paper Ink Finishing — 614 Shipping Financials Special Instr. Preview	SmartSpec ID: 4064 Annual Report - Cover - Paper — 618 Stock Name (Optional): Specialty Stock: Finish: Select — 612 Color: Grade: Select Weight/Caliper: Select Type: Select Coated: Select 602 Save / Continue Save / Go To Project Mgmt Toll Free 1-888-451-4525 info@sourcefinder.com Copyright 1998, SourceFinder, Inc. All Rights Reserved.

FIG. 6



SmartSpec ID: 3991 } 702
Annual Report - Cover } 704

Sheet Specs — 710

Number of Pages: — 718

Finished Size: — 720

Custom Size:

Printing Method: — 722

Pre-press Supplied: — 722

Options — 712

- ☒ Split Run — 724
- ☐ Perforating — 726
- ☐ Scoring
- ☐ Panels/Folds
- ☐ Glue
- ☐ Pocket/Flaps
- ☐ Foil Stamping
- ☐ Embossing
- ☐ Die cutting
- ☒ Coating
- ☐ Drilling/Punching — 728

Multiple Covers — 714

Cover 1 Qty: — 730

Cover 2 Qty: — 732

Cover 3 Qty:

Cover 4 Qty:

Cover 5 Qty:

Cover 6 Qty:

Cover Description: — 734

708

FIG. 7



SmartSpec ID: 4064
Annual Report - Cover - Art } 802

Digital/Text Only — 804

Transportation Media: } 808
Platform:

Software Supported — 806

☐ Quark

810

Version #:

☐ PageMaker

Version #:

☐ FrameMaker

Version #:

☐ Photoshop

Version #:

☐ Illustrator

Version #:

☐ Freehand

Version #:

☐ Other Application

Name and Version #:

Output Size:

Other Output Size:

Proof Type:

Multiple Proofs Needed:

812

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Save / Go To Project Mgmt

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FIG. 8



SmartSpec ID: 4064
Annual Report - Cover - Paper } 902

Stock Name (Optional):

Specialty Stock:

Finish: ▼

Color:

Grade: ▼

Weight/Caliper ▼

Type: ▼

Coated: ▼

904

906

Save / Continue

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FIG. 9



SmartSpec ID: 4064
Annual Report - Cover - Ink } 1002

Side 1 — 1004

4-color Process — 1008

☐ 4-Color Process } 1016

Coverage:

PMS — 1010

☐ PMS

Coverage:

Number of PMS Colors:

PMS Color:

PMS Color:

PMS Color:

PMS Color:

PMS Color:

PMS Color:

Specialty Links:

1018

Black — 1012

☐ Black

Coverage:

Bleeds — 1014

Number of Sides: — 1022

1020

Side 2 — 1006

4-color Process

☐ 4-Color Process

Coverage:

PMS

☐ PMS

Coverage:

Number of Colors:

PMS Color:

PMS Color:

PMS Color:

PMS Color:

PMS Color:

PMS Color:

Specialty Inks:

Black

☐ Black

Coverage:

Bleeds

Number of Sides:

Save / Continue

Save / Go To Project Mgmt

FIG. 10

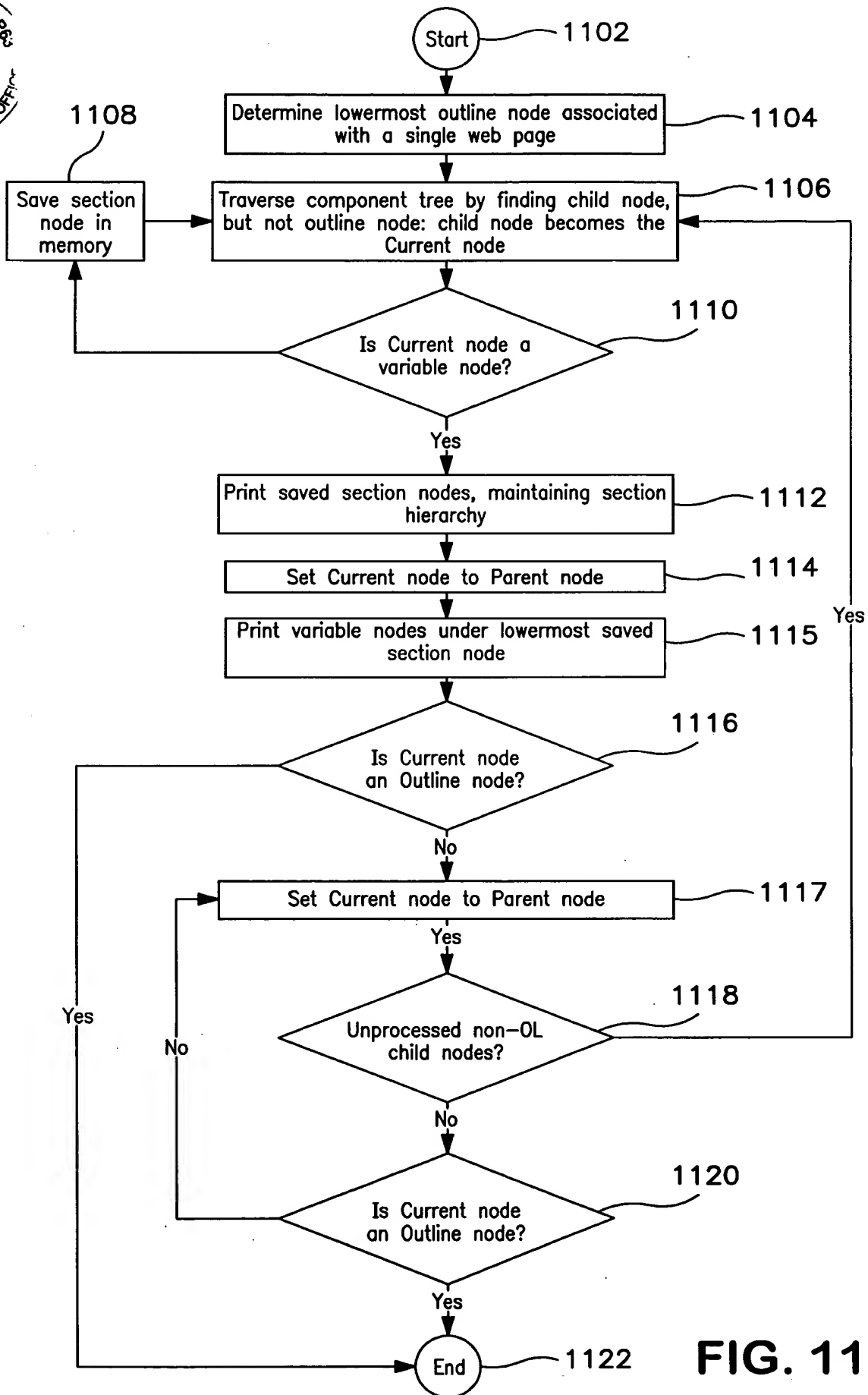


FIG. 11

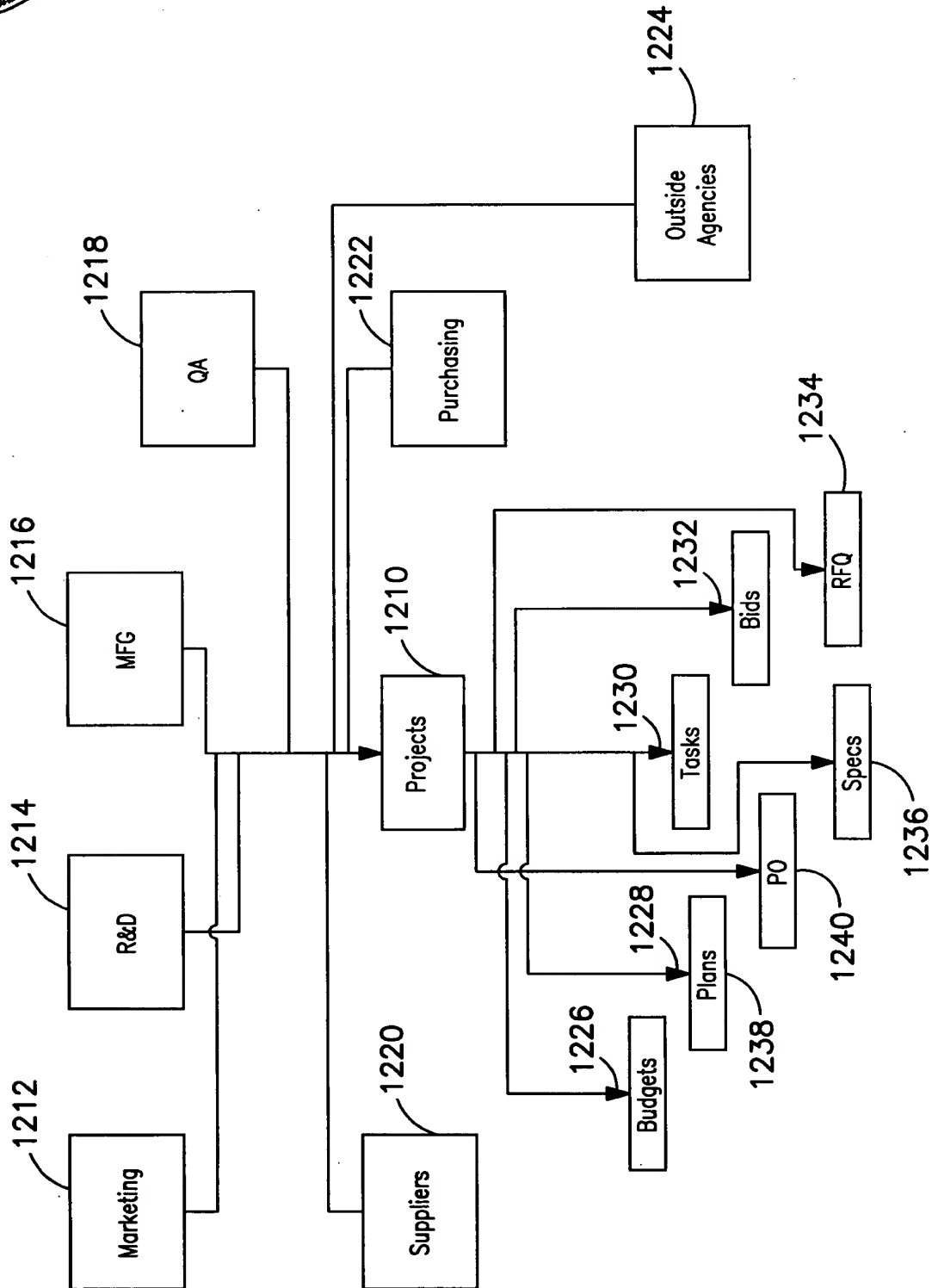


FIG. 12

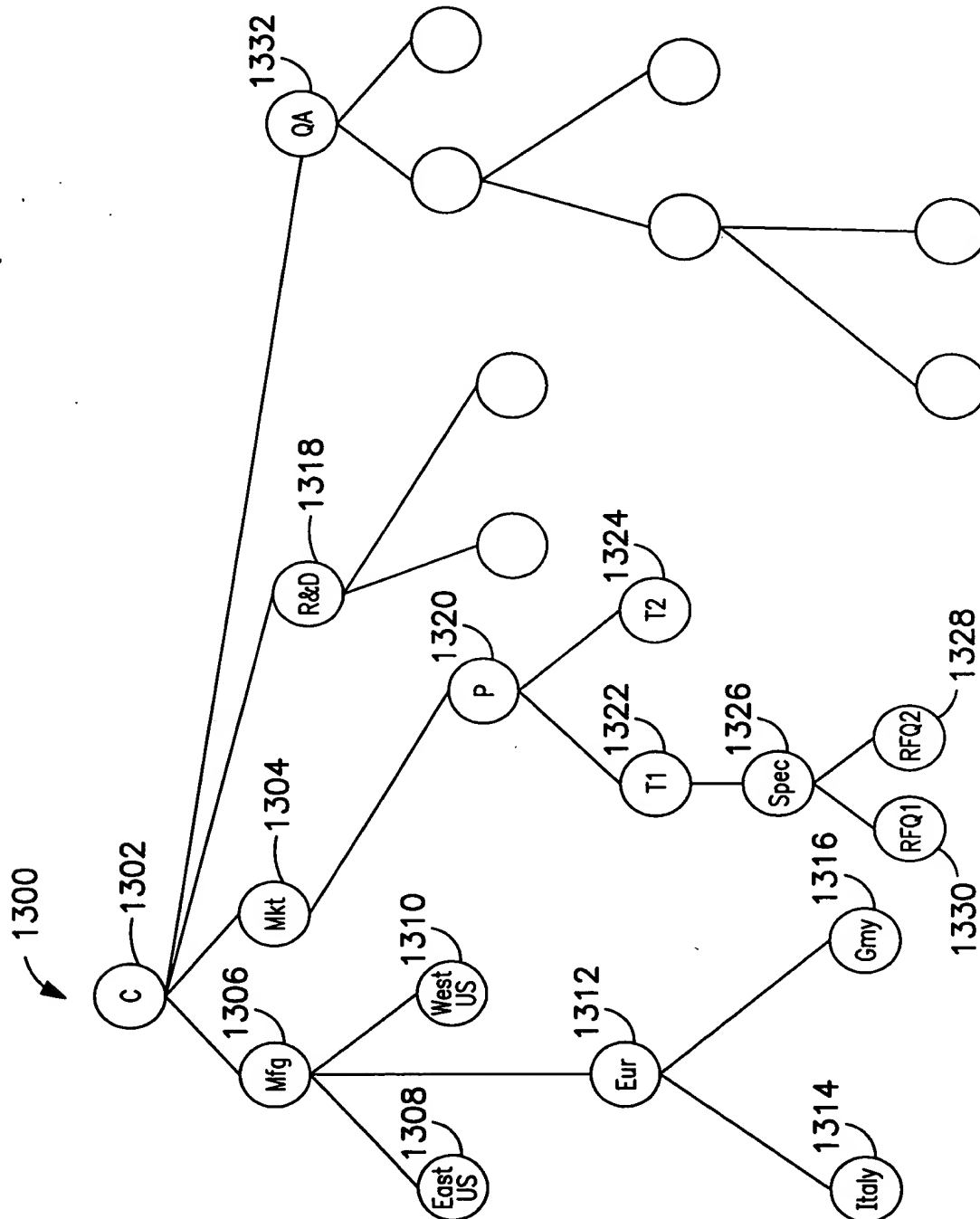


FIG. 13

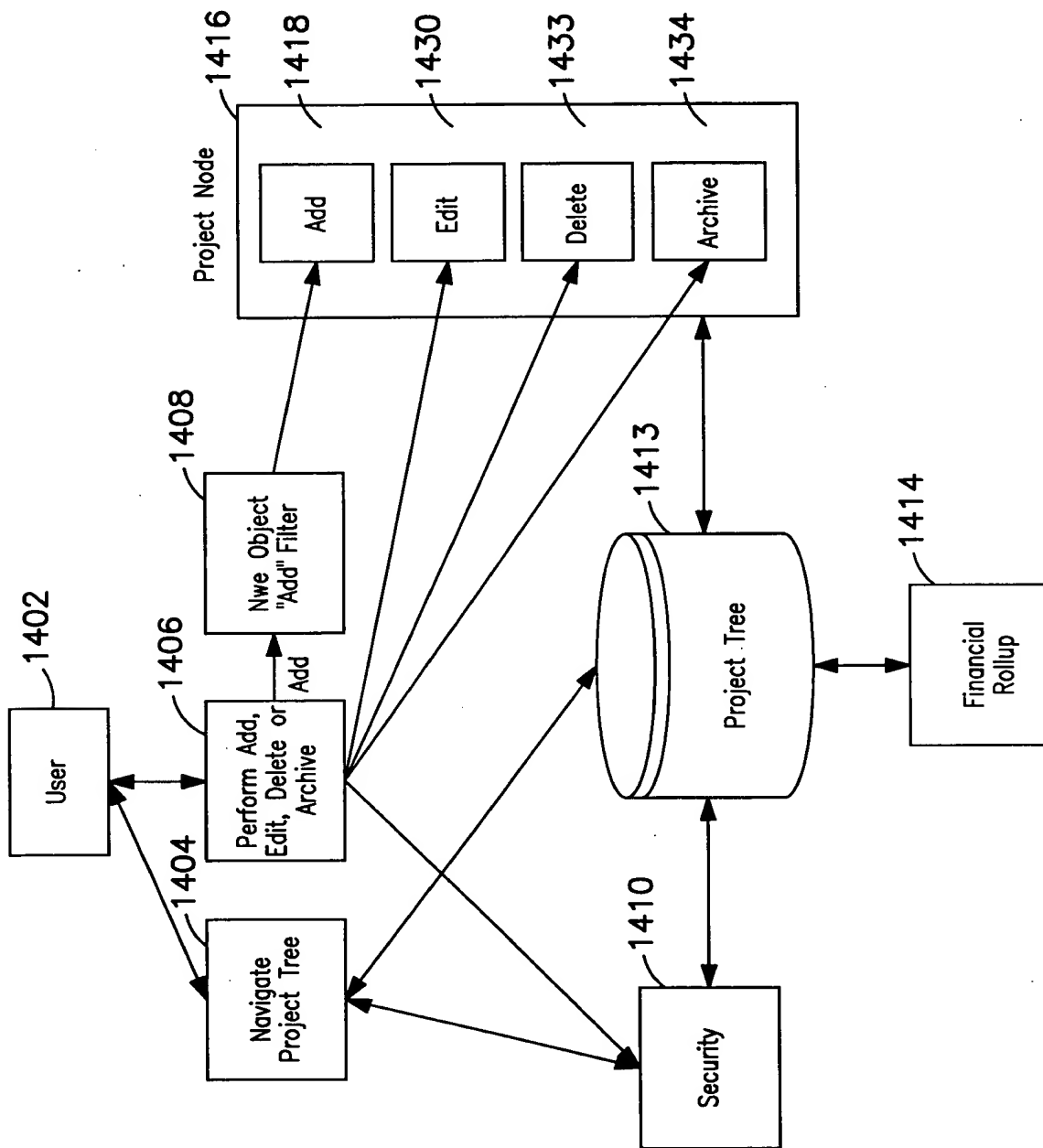


FIG. 14

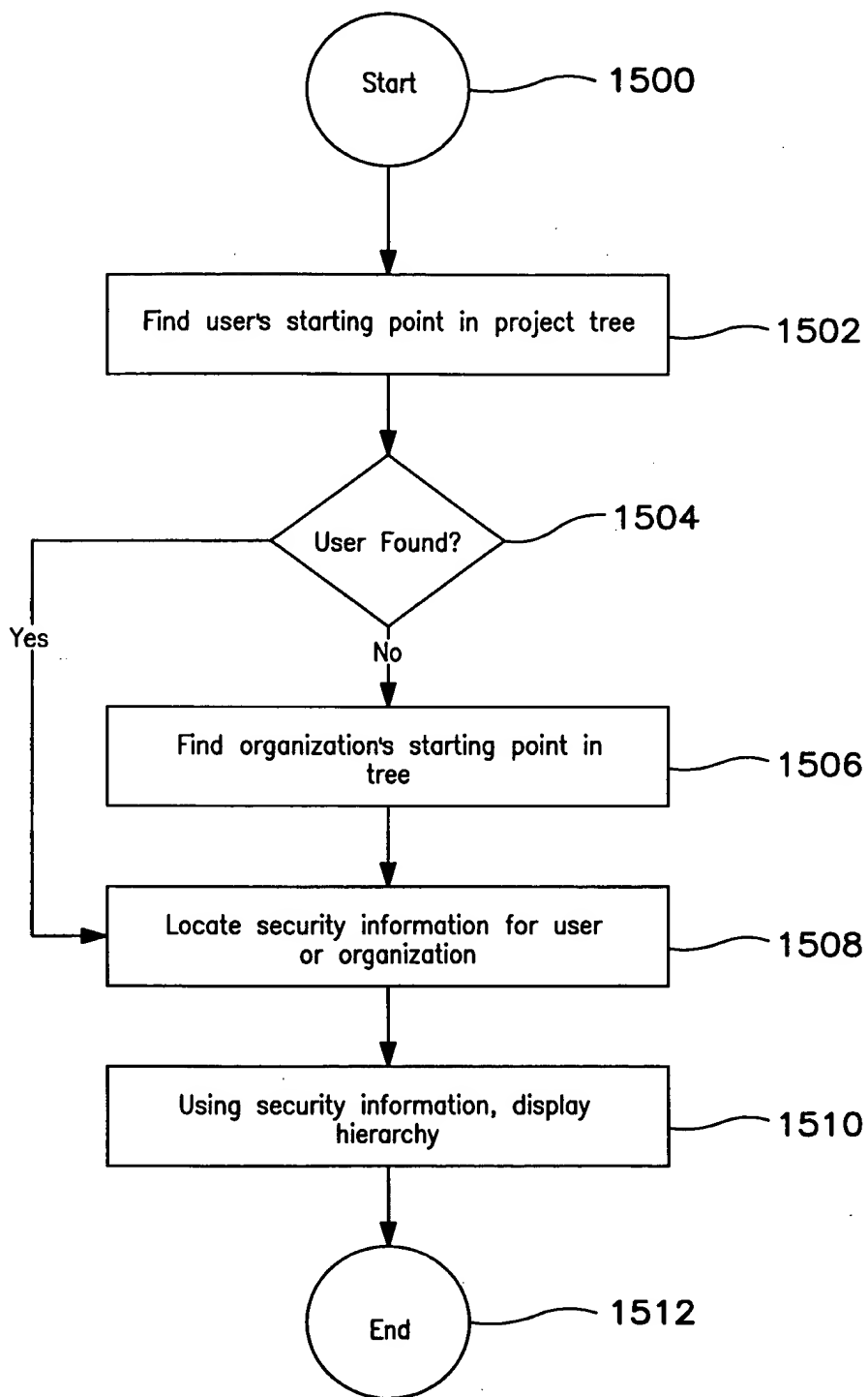
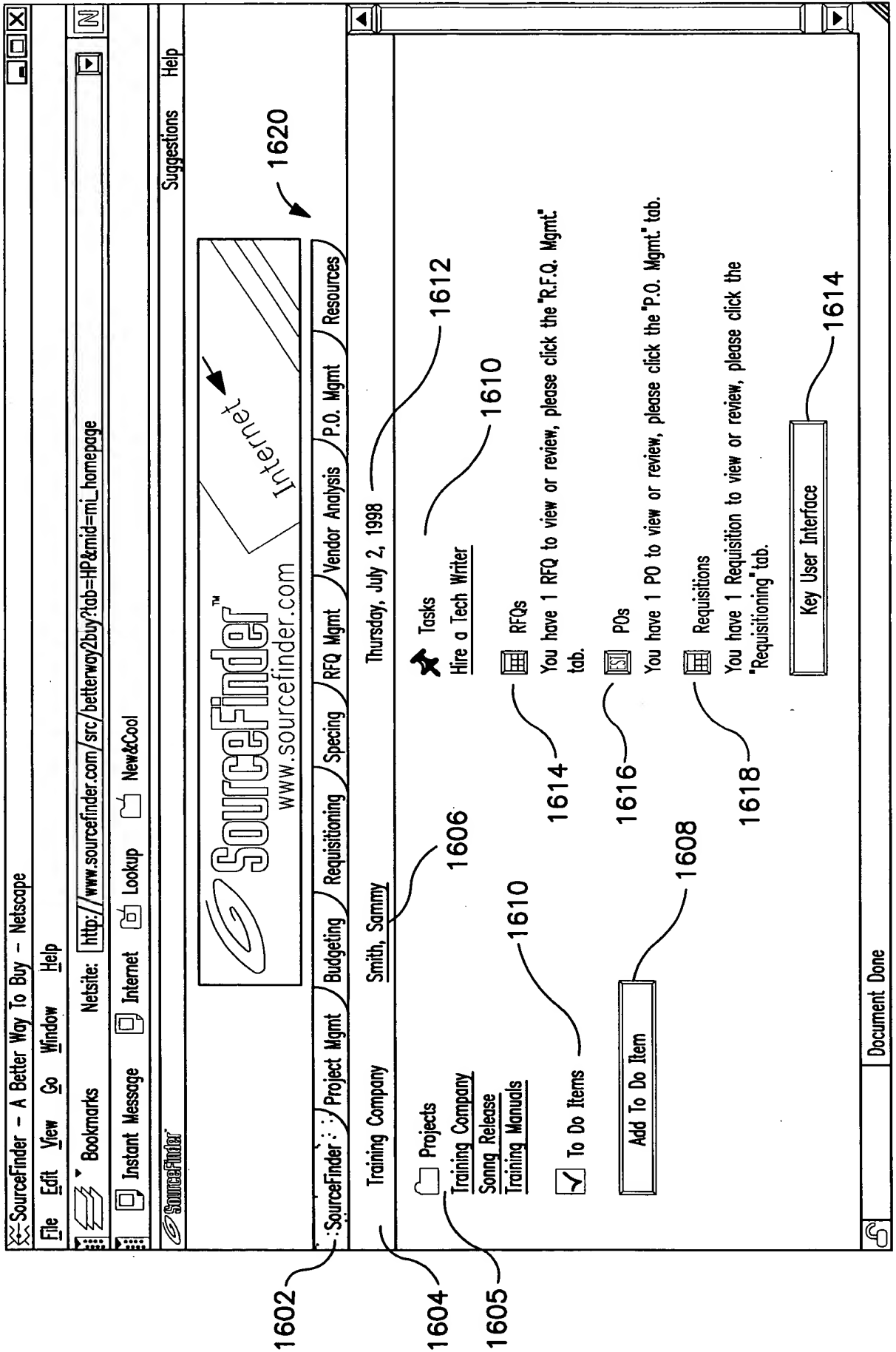


FIG. 15

FIG. 16

1601




















1701

1702

1704

SourceFinder		Project Mgmt		Budgeting		Requisitioning		Specing		RFQ Mgmt		Vendor Analysis		P.O. Mgmt		Resources	
Training Two				Status	Created By	Start	End	Budget	Alloc	Actual							
	Training Two		Open	smith	10/9/98	1/1/99	500,000	* 25,000	19,750								
	Marketing Projects		Open	smith	10/9/98	1/1/99	100,000	50,000	250								
	New Release		Open	smith	10/9/98	1/1/99	50,000	49500 ↓	250								
	Training Manual		Open	smith	10/9/98	10/12/99		* 25,000 / 5000 ↑	19,500								
	Training Manual		Approved	smith													
	Booklet Printing		Open	smith	10/9/98	10/12/98		10000									
	Hire Tech Writer		Open	smith	10/9/98	10/12/98		5,000	4,500								
	Manual Spec		Open	smith	10/9/98	10/12/99		15,000 / 15000 ↓	15,000								
	User Manual v.2.0		Awarded	smith	10/12/98	11/15/98											

* Actual Amount Exceeds Allocated

↓ Amount Under Budget or Allocated

↑ Amount Over Budget or Allocated

* Actual Amount Exceeds Allocated
 † Amount Under Budget or Allocated
 ‡ Amount Over Budget or Allocated

FIG. 17

SourceFinder
Project Mgmt
Budgeting
Requisitioning
Specing
RFQ Mgmt
Vendor Analysis
P.O. Mgmt
Resources

Training Manual
Status
Created By
Start
End
Budget
Alloc
Actual

	Status	Created By	Start	End	Budget	Alloc	Actual
Training Manual	Open	smith	10/9/98	10/12/99		* 25,000 / 5000 ↑	19,500
Training Manual	Approved	smith					
Booklet Printing	Open	smith	10/9/98	10/12/99		10,000	4,500
Hire Tech Writer	Open	smith	10/9/98	10/12/99		5,000	15,000
Manual Spec	Open	smith	10/9/98	10/12/99		15,000 / 15000 ↓	

* Actual Amount Exceeds Allocated

↓ Amount Under Budget or Allocated

↑ Amount Over Budget or Allocated

FIG. 19

1901

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Project Mgmt Budgeting Requisitioning Specing RFQ Mgmt Vendor Analysis P.O. Mgmt Resources

Created By:
Load Spec.
Created By:

Sarah Smith @ Training Two 10/12/1998
Read Only - User Manual v2.0
Blackadder Company

Click on a Quantity to Award Bid

1000 2000 3000

Unit Price
Die Costs
Ship Costs
Mail/Postage
Storage Costs
Import Duties
Sales Tax
Total Price

1.2300
NULL
NULL
NULL
NULL
NULL
23.00
1,253.00

1.0100
NULL
NULL
NULL
NULL
NULL
29.00
2,049.00

0.9400
NULL
NULL
NULL
NULL
NULL
35.00
2,855.00

*Supplier Added Additional Price Break-Outs

Prices Good For: 30 Days
Supplier Comments: Samples will be sent to Buyer as requested

Searching





2001

2002

SourceFinder	Project Mgmt	Budgeting	Requisitioning	Specing	RFQ Mgmt	Vendor Analysis	P.O. Mgmt	Resources	
			Status	Created By	Start	End	Budget	Alloc	Actual
Training Two			Open	smith	10/9/98	1/1/99	500,000	25,000	19,750
Training Two			Open	smith	10/9/98	10/12/99	100,000	50,000	250
Marketing Projects			Open	smith	10/9/98			* 25,000 / 5000 ↑	19,500
Training Manual									

2004

2006

* Actual Amount Exceeds Allocated
 ↓ Amount Under Budget or Allocated
 ↑ Amount Over Budget or Allocated

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FIG. 20



2101

2102

SourceFinder		Project Mgmt		Budgeting		Requisitioning		Specing		RFQ Mgmt		Vendor Analysis		P.O. Mgmt		Resources	
Training Manual						Status		Created By		Start		End		Budget		Alloc	
<input type="checkbox"/>	Training Manual				Open	smith	10/9/98	10/12/99									19,500
<input checked="" type="checkbox"/>	Training Manual				Approved	smith	10/9/98	10/12/99									10,000
<input type="checkbox"/>	Booklet Printing				Open	smith	10/9/98	10/12/99									4,500
<input type="checkbox"/>	Hire Tech Writer				Open	smith	10/9/98	10/12/99									5,000
<input type="checkbox"/>	Manual Spec				Open	smith	10/9/98	10/12/99									15,000
* Actual Amount Exceeds Allocated ↓ Amount Under Budget or Allocated ↑ Amount Over Budget or Allocated																	

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FIG. 21

FIG. 22

2201



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Bookmarks Netsite: <http://www.sourcefinder.com/src/betterway2buy5?tab=1&mid=core-pm>

SourceFinder
www.sourcefinder.com

SourceFinder Project Mgmt Budgeting Requisitioning Specing RFQ Mgmt Vendor Analysis P.O. Mgmt Resources

Training Manual

	Status	Created By	Start	End	Budget	Alloc	Actual
Training Manual	Open	smith	10/9/98	10/12/99	25,000	5,000	19,500
Training Manual	Approved	smith					
Booklet Printing	Open	smith	10/9/98	10/12/98	10,000		
Booklet-Software Inser...	Complete	smith	10/10/98	11/10/98			
Booklet-Software Inser...	Sent	smith	10/9/98	10/15/98			
Hire Tech Writer	Open	smith	10/9/98	10/12/98	5,000		4,500
Hire Tech Writer	Open	smith	10/9/98	10/12/98			4,500
Manual Spec	Open	smith	10/9/98	10/12/99	15,000	0	15,000
User Manual v.2.0	Awarded	smith	10/12/98	11/15/98			*15,000
User Manual v.2.0	Awarded	smith	10/12/98	10/14/98			*15,000
User Manual v.2.0	Issued PO	smith	10/12/98	11/15/98		15,000	15,000
User Manual v.2.0	Open	smith	10/12/98	11/15/98			15,000

Internet

<http://www.sourcefinder.com/src/core-pm?lst=6114,6118,6115,6120,5793,5798,5854,5872>subRootPM=61141OrderBy=Bactual



2301

2304
2306

2302

View Cost Center Amounts
 View the Cost Center(s) for Marketing Projects.

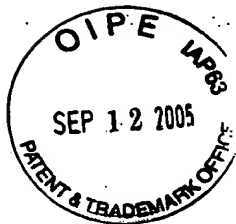
Cost Center	Budgeted Amt.	Budgeted %	Allocated Amt.	Allocated %	Actual Amt.
Cost Center A	50000.00	50	25000.00	50	0.00
Cost Center B	50000.00	50	25000.00	50	0.00
Un-Assigned	0.00	0	0.00	0	250.00
Total:	100000	100	80000	100	250

Numbers in red indicate amounts that are allocated over the budgeted amount

OK Edit Allocations

Document Done

FIG. 23



2401

2402

View Cost Center Amounts
 View the Cost Center(s) for New Release.

Cost Center	Allocated Amt.	Allocated %	Actual Amt.
Cost Center A	25000.00 / 24750.00 ↓	50	0.00
Cost Center B	25000.00 / 24750.00 ↓	50	0.00
Un-Assigned	0.00	0	250.00
Total:	80000 / 500	100	250

↓ Amount Under Allocated Amount
 ↑ Amount Over Allocated Amount

OK Edit Allocations

Document Done

FIG. 24



FIG. 25

2501

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Suggestions Help

Project Mgmt Budgeting Requisitioning Specing RFQ Mgmt Vendor Analysis P.O. Mgmt Resources

Created By: Sarah Smith @ Training Two

RFQ Name: User Manual v.20

Start Bidding: 10/12/1998 End Bidding: 10/14/1998

Request Best and Final Offer: ☒ Enable Bidding: ☒

Load Spec: Read Only - User Manual v2.0

Filed Under: Manual Spec

Click on Icon by supplier's name for bid detail.

Supplier Name	1000	2000	3000
Blackadder Company	1,253.00	2,049.00	2,855.00
The Robins Group	1,022.00	1,975.00	2,799.00

Add to My Page: ☒ Yes ☐ No

*Supplier Added Additional Price Break-Outs

OK Cancel Permissions

Document Done

2502



2601

RFQ's	Bids	Jobs	Maintenance
-------	------	------	-------------

Fruit Salad Litho, 10/5/98

RFQ Detail

Buyer	RFQ	No Bids After	Turnaround	Max Qty
1665 Training Company	Naming Convention	10/3/98	10/18/98	750

Send Samples Yes Letterhead Flat Size 8.5 x 11

RapidSpec	
Page Count Quantity 1 Quantity 3	Final Size Quantity 2 Artwork/Proofs
750 50000	8.5 x 11 1000 Mac Illustrator v7.0-you should have file from previous job. No copy changes. 2/2 color process. PMS 145, heavy coverage: 1 bleed on one side, black light coverage. 10/18/98
Paper Stock	Job Due (mm/dd/yy)
aristocrat, white. 60lb text Acid Ink/Print Free	10/18/98
Shipping Instructions	Have Supplier Call
Send UPS overnight to Corporate Office. 11440 W. Bernardo Crt San Diego, CA 92127 Attn: Jim	
Special Instructions	
please call for press check, and when job has been shipped. Contact Jim x 23 jim@sourcefinder.com	
E-mail	Fax # (Required)
	619-876-1050
Attachments(add attachment)	

FIG. 26

Return To Previous Page



2701

RFQ's Bids Jobs Maintenance Fields, Strawberry Fruit Salad Litho, 10/5/98

Open Bids:

Id	Client	Bid	Last Bid	Turnaround	Amount
1385	<u>The Leland Brothers</u>	<u>RFQ: New Manual (View Spec)</u>	8/20/98	09/12/98	659.30
1399	<u>The Leland Brothers</u>	<u>RFQ: Annual Report (View Spec)</u>	8/26/98	09/10/98	4,589.00
1358	<u>The Leland Brothers</u>	<u>RFQ: 1st Magazine - Self Cover (View Spec)</u>	8/26/98	8-18-98	15,896.00
1463	<u>The Leland Brothers</u>	<u>RFQ: Fallout Test (View Spec)</u>	9/8/98	10/30/98	189.32
1516	<u>The Leland Brothers</u>	<u>RFQ: Friday Magazine (View Spec)</u>	9/11/98	09/30/98	589.56
1463	<u>The Leland Brothers</u>	<u>RFQ: Fallout Test #2 (View Spec)</u>	9/8/98	10/30/98	189.32
1654	<u>Training Company</u>	<u>New Moose Letter (View Spec)</u>	10/1/98	10/16/98	300.00

Click on the 'Client' or 'Bid' to view the detail of each.

FIG. 27



2801

RFQ's Bids Jobs Maintenance Top, Turnip @ Vegetable Garden, 10/5/98

Open Bids:

Jobs With Job Number List 12 Go

2802

All jobs with Job Number like '1256'

Id	Client	Job	Job#	Status	Due	Owner
1423	The Leland Brothers	JOB: RFQ: Match Please (View Spec)	1235		09/12/98	HNK
1617	Training Company	RFQ: Reorder-Letterhead (View Spec)	125-98		10/18/98	SS

FIG. 28



Life Cycle Flow Chart
 Brochure Purchase – New Product Release

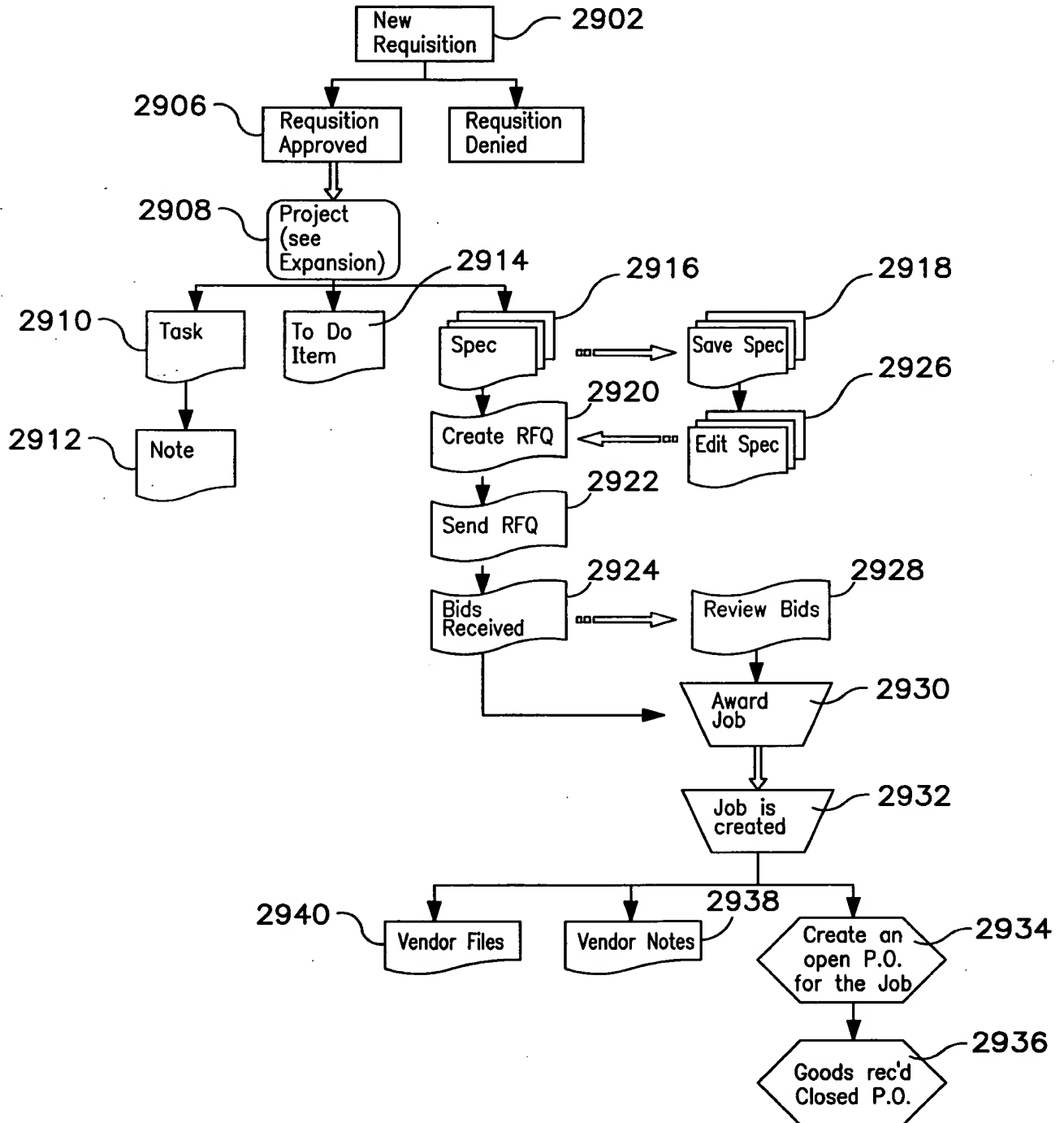


FIG. 29

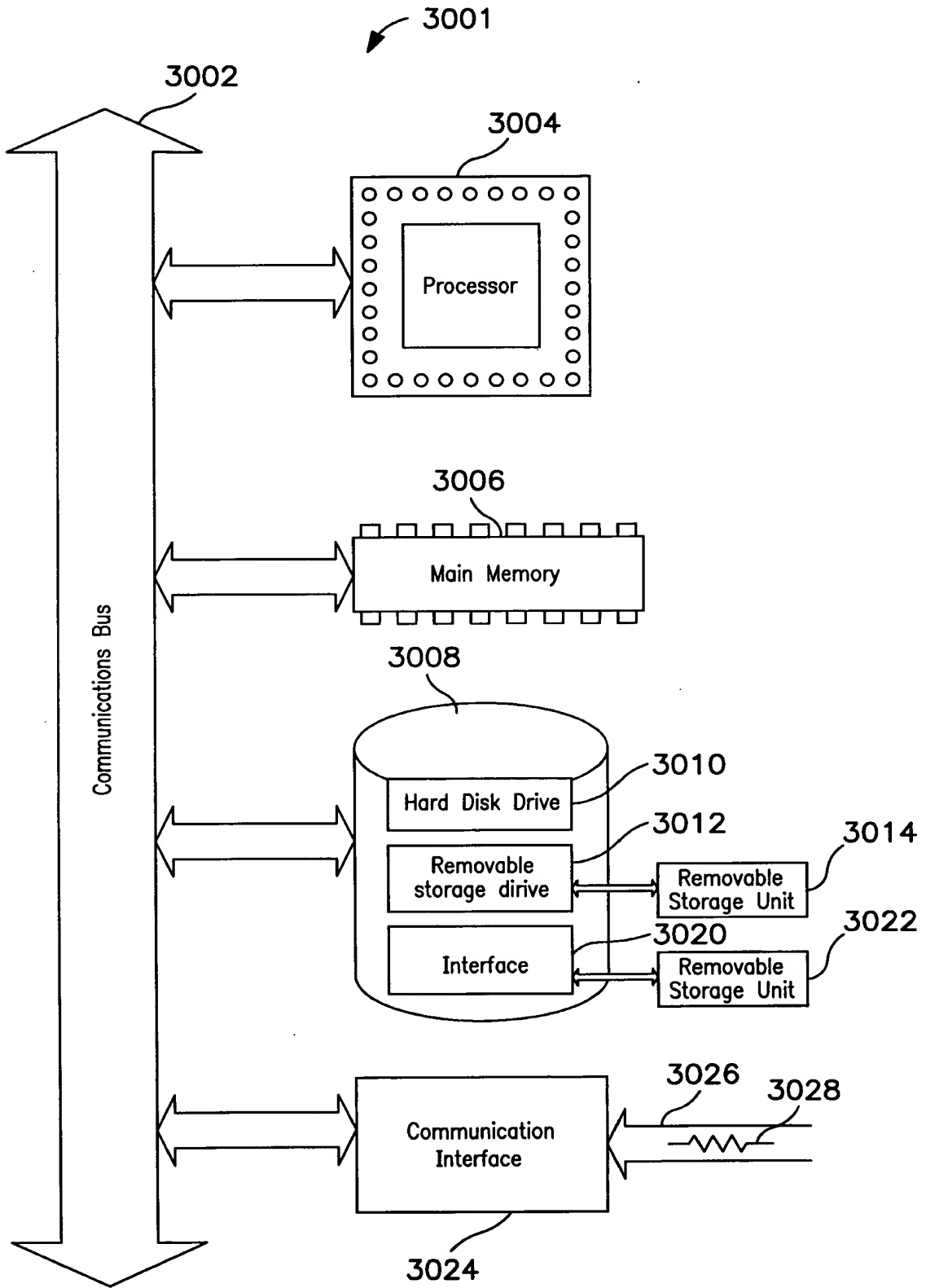


FIG. 30